



# **TABLE** of CONTENTS

- BOARD OF DIRECTORS
- STATE OF THE INDUSTRY
- **STATISTICS**
- **OUR PURPOSE**
- RESEARCH
- **GROWER RELATIONS**
- PUBLIC AFFAIRS
- **CANOLA PROMOTION**
- NATIONAL CANOLA ORGANIZATIONS
- FINANCIAL STATEMENTS

## **BOARD OF DIRECTORS**



WAYNE TRUMAN. Chair Box 757, Redvers SK, S0C 2H0 wtruman@saskcanola.com



**GERRY HERTZ**, Vice Chair Box 222, Edenwold SK, S0G 1K0 ghertz@saskcanola.com



CHARLENE BRADLEY, Director KATELYN DUNCAN, Director Box 36. Stranraer SK. SOL 3B0 cbradley@saskcanola.com



Box 37058, Regina SK, S4S 7K3 kduncan@saskcanola.com



KEITH FOURNIER, Director kfournier@saskcanola.com



BERNIE MCCLEAN, Director LANE STOCKBRUGGER Box 339, Glaslyn SK, S0M 0Y0 bmcclean@saskcanola.com





**DOYLE WIEBE**, Director Box 212, Englefeld SK, S0K 1N0 Box 680, Langham SK, S0K 2L0 lstockbrugger@saskcanola.com dwiebe@saskcanola.com

## STATE OF THE INDUSTRY

No two years are the same certainly rang true this year. The challenging 2019 harvest among September snowstorms left farmers with bins full of tough, damp grain to dry last fall and a sizable amount was left out over winter and harvested this spring.

However, agriculture is comprised of resilient individuals and this became evident when a pandemic swept the world stage. From self isolation to cancelling of ag shows and extension meetings held virtually, individuals and the industry learned how to adapt and cope. Store shelves ran low on basic food items shining agriculture and farmers in a new light; this seemed to coincide with seeding and a newfound appreciation that farmers can mainly work in isolation to grow a crop and provide food for the world.

SaskCanola showed leadership in many ways this past year. Prior to the pandemic, we hosted a number of extension meetings to share the investments and efforts of the Commission with farmers. Research remains our top priority to stay ahead of diseases such as clubroot, blackleg and sclerotinia, and we value the relationships we have with key partners that help leverage our research investments further.

It is truly unique that we currently have SaskCanola directors in leadership roles at both national canola organizations, with Charlene Bradley as Chair of Canola Council of Canada and Bernie McClean as Chair of the

Canadian Canola Growers Association, advocating on farmers' behalf to influence policy development and maintain market access as Canada exports ~90% of the canola crop.

I would like to acknowledge SaskCanola's staff for adapting to the pandemic and their dedication to providing value for growers in innovative ways. Some research projects will now take a year longer to complete; however, virtual webinars and resources shared through the website and social media supported farmers in the field during the 2020 growing season.

Steadfast, we will get through this unchartered territory together. This year has caused people to pause, reflect and appreciate where their food comes from. Agriculture has proven its worth as a strong driver of the Canadian economy, putting farmers in a good position for future growth.

As my term on the SaskCanola board comes to an end, I am grateful for the pleasure and privilege it's been to represent Saskatchewan canola farmers the past eight years. The future is bright for agriculture.

Wayne Truman, SaskCanola Chair

## **STATISTICS**

Table 1: Summary of Producers, Levies and Refunds

YEAR	TOTAL # OF PRODUCERS	TOTAL LEVIES COLLECTED	# OF PRODUCERS REFUNDED	TOTAL LEVY REFUNDS
2019-20	20,033	\$8,419,274	836	\$790,057

Source: SaskCanola

Table 2: Harvested Canadian Canola Acres

YEAR	SASKATCHEWAN	ALBERTA	MANITOBA	вс	ONTARIO	TOTAL CANADA
2018	12,244,000	6,679,200	3,379,100	134,200	62,400	22,535,200
2019	11,716,100	5,820,800	3,208,600	76,300	43,100	20,895,900

**Source: Statistics Canada** 

**Table 3:** Canadian Canola Production (tonnes)

YEAR	SASKATCHEWAN	ALBERTA	MANITOBA	вс	ONTARIO	TOTAL CANADA
2018	11,308,000	5,870,600	3,318,400	123,900	66,700	20,724,000
2019	11,089,000	5,320,100	3,056,300	72,000	42,200	19,607,000

**Source: Statistics Canada** 

**Table 4:** Canadian Canola Average Yield (bushels per acre)

YEAR	SASKATCHEWAN	ALBERTA	MANITOBA	вс	ONTARIO	TOTAL CANADA
2018	40.70	38.80	43.30	40.70	47.10	40.60
2019	41.70	40.30	42.00	41.60	43.20	41.40

**Source: Statistics Canada** 

## **OUR PURPOSE**



#### **VISION**

Provide value to canola producers
through research investments
and communication to growers,
consumers, and government

#### **STRATEGIC PRIORITIES**

#### **RESEARCH**

Focus research expenditures to foster innovation, decrease production risk, increase sustainability, and profitability

#### **GROWER RELATIONS**

Provide producers with relevant and valuable resources to support canola production

#### **PUBLIC AFFAIRS**

Be a voice for canola producers on matters pertaining to research and canola industry development

#### **CANOLA PROMOTION**

Increase awareness, demand, and value for canola and its products

2 | Statistics Our Purpose | 3

## RESEARCH



**Goal:** Focus research expenditures to foster innovation, decrease production risk, increase sustainability, and profitability

Committee: Keith Fournier (Chair), Gerry Hertz, Bernie McClean, Wayne Truman

Since 1991, SaskCanola has funded 426 research projects related to canola agronomy, trait development, alternative uses, and many other areas intended to benefit canola profitability for Saskatchewan producers.

#### **NEW RESEARCH PROJECTS**

In 2019-20, SaskCanola committed \$2.2 million to fund 19 new projects with an overall total budget of \$8.8 million from all funding sources. This represents a leveraging power of 3:1 on Saskatchewan canola growers' investment in research and includes partnering with other grower organizations across the prairies, the provincial and federal governments, and national organizations.

AGRONOMY	SaskCanola Investment	Total Project Cost
Canola Cluster Theme 7: Blackleg & Verticillium *9 new projects added in 2019-20	\$1,176,279	\$5,034,265
Gary Peng, Agriculture & Agri-Food Canada Hossein Borhan, Agriculture & Agri-Food Canada Ralph Lange, InnoTech Alberta Sheau-Fang Hwang, University of Alberta Dilantha Fernando, University of Manitoba		
SKSIS-3: Synergies and Sustainability for the Saskatchewan Soil Information System	\$42,768	\$399,814
Angela Bedard Haughn, University of Saskatchewan		
Revising the crop nutrient uptake and removal guidelines for Western Canada	\$22,009	\$151,728
Fran Walley, University of Saskatchewan		
Using Modulated On-farm Response Surface Experiments (MORSE) to develop evidence based, agronomic recommendations for precision agriculture	\$66,700	\$268,883
Steve Shirtliffe, University of Saskatchewan		
Monitoring the canola flower midge with pheromone-baited traps	\$21,446	\$128,678
Boyd Mori, University of Alberta		

TRAIT DEVELOPMENT	SaskCanola Investment	Total Project Cost
Cloning clubroot resistance genes from B. nigra and transferring the genes into canola through a CRISPR/Cas9 based technology	\$90,475	\$361,900
Fengqun Yu, Agriculture & Agri-Food Canada		
A proteomics-based approach towards identifying host and pathogen proteins critical to clubroot establishment in canola	\$250,010	\$500,020
Chris Todd, University of Saskatchewan Allyson MacLean, University of Ontario		
Enabling Canola Protein Optimization	\$312,500	\$1,125,000
Andrew Sharpe, Global Institute for Food Security Dwayne Hegedus, Agriculture & Agri-Food Canada		
Pre-breeding lines combining canola quality with sclerotinia resistance, good agronomy and genomic diversity from PAK93	\$46,667	\$280,000
Sally Vail, University of Saskatchewan		
Addressing yield stability drivers of canola in a changing climate using high throughput phenotyping	\$116,800	\$350,400
Sally Vail, University of Saskatchewan		
Increasing abiotic (drought) and biotic (clubroot) resistance in Brassica species (Arabidopsis and Canola) by modifying auxin response	\$51,750	\$193,500
Jocelyn Ozga, University of Alberta		
TOTAL COMMITMENTS	Total SaskCanola Investment	Total Project Cost
19 new research projects initiated in 2020	\$2,197,404	\$8,794,188

4 | Research | 5

#### ONGOING RESEARCH PROJECTS

One of our three major research pillars is canola utilization. Projects funded under this pillar will provide future benefits to producers by developing markets for new and expanded uses of canola meal and oil, which will increase market value of canola for producers. Currently, the ongoing research projects we are funding under this theme are focusing on two main topics, including expanding animal feed markets and developing canola for ingredients in human nutrition.

#### **COMPLETED RESEARCH PROJECTS**

This year saw 10 more essential research projects come to completion, offering valuable outcomes to producers. Completed project information is regularly featured in Canola Digest and Canola Watch.



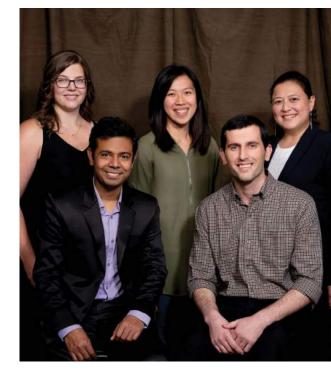
The Canola Performance Trials (CPT) program is funded by the three Prairie canola grower groups, along with contributions from the BC Grain Producers Association. All results are available at canolaperformancetrials.ca. CPTs evaluates varietal performance of products that are commercially available. The data generated from these trials is published in the provincial seed guides.

#### **GRADUATE SCHOLARSHIPS**

SaskCanola supports the growth and future success of the canola industry through graduate scholarships at the University of Saskatchewan.

The prestigious Dr. Roger Rimmer Award for Excellence in Graduate Research offers \$18,000 per year for a maximum of two years to students entering or continuing studies in a MSc or PhD program at the U of S whose thesis projects deal with an important aspect of either the development or utilization of canola. Recipients of this scholarship in 2019-20 were:

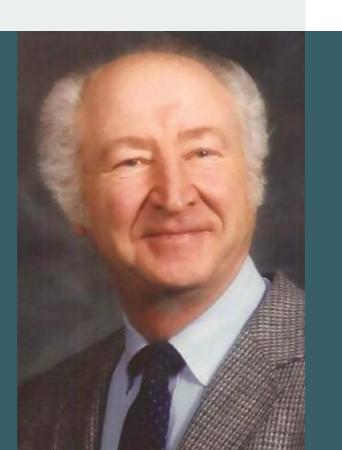
- Musharaf Hossain studying the identification and functional characterization of putative effectors of Plasmodiophora brassicae and their role in regulating cell death during infection
- · Zayda Morales studying the canola seed microbiome: a new approach towards improving crop productivity in a sustainable way
- · Yan Ran Tang studying the development of a canola based oleogel
- · Kimberly MacKay studying incorporating spatial genomic info into ongoing Brassica napus research
- · Blend Frangu studying long-term environmental and productivity impacts of canola from crop rotation practices



Back row from L to R: Kimberly MacKay, Yan Ran Tang, Zayda Morales. Front row from L to R: Musharaf Hossain and Blend Frangu.

#### **MORRIS SEBULSKY ENDOWMENT FUND**

Again in 2019-20, SaskCanola matched a generous gift from Morris Sebulsky's estate to support the eight Saskatchewan Agri-ARM sites to purchase capital equipment and initiate demonstration trials, and for Saskatchewan Polytechnic to perform remote imaging on existing plot research.



#### **CANOLA INFLUENCER AWARD**

Annually, the SaskCanola team identifies an individual who has had a significant impact on the Saskatchewan canola industry and recognizes them for their leadership by bestowing them with the Canola Influencer Award. The recipient of this award in 2019 was Wilf Keller. Learn about Wilf and his contributions to the canola industry at saskcanola.com/about/story.

Wilf Keller (left) receives the Canola Influencer Award from SaskCanola director Bernie McClean (right)



## **GROWER RELATIONS**



Goal: Provide producers with relevant and valuable resources to support canola production

Committee: Katelyn Duncan (Chair), Keith Fournier, Gerry Hertz, Doyle Wiebe

SaskCanola is committed to delivering exceptional service to Saskatchewan canola growers by sharing the investment priorities of the Commission and resulting value that is generated through a variety of communication channels and events.

## COMMUNICATION

## **ELECTRONIC**

**2000+** subscribers receive news releases along with timely updates and resources from the four strategic priority areas SaskCanola invests in. Sign up at: saskcanola.com/ news/subscribe



SaskCanola.com hosts agronomy, research, marketing, and management resources, along with information about the priorities and activities of the Commission.



Timely production information is shared, and upcoming events are promoted to 4,700+ followers through SaskCanola's Twitter 

## **EVENTS**

#### **TOP NOTCH** FARMING

SaskCanola held Top Notch Farming extension meetings in five Saskatchewan communities over the fall/winter of 2019-20 reaching a combined total of 400 growers and agronomists. Meeting agendas focused on sharing the latest canola research and agronomy resources.



SaskCanola director Lane Stockbrugger presents on trade challenges at the Top Notch Farming extension meeting in Melfort



An annual conference held in partnership with five other Saskatchewan commodity groups each January featuring keynote speakers, agronomic, and market information, as well as the SaskCanola Annual General Meeting. Details at cropsphere.com



Learn to Lead is about building capacity in Saskatchewan growers for the next generation of industry leaders. This program was designed to help growers foster their communication and decision-making skills to prepare them to sit around a board table someday. It is led by SaskCanola with funding support from other provincial crop commissions.



2019 Learn to Lead delegation

#### **CANOLA DIGEST**

SaskCanola partners with Alberta Canola, Manitoba Canola Growers Association, and the Canola Council of Canada to provide four issues of the award-winning Canola Digest magazine to all Western Canadian canola growers.

In addition, a Science Special edition was distributed in the Fall of 2019 that highlighted SaskCanola funded research projects.



#### **AG IN MOTION**

Due to COVID-19, SaskCanola hosted a virtual booth through Ag in Motion's online trade show. A video about crop rotation was developed and featured as the primary resource. Growers were also encouraged to participate in the provincial clubroot monitoring program.

# SPONSORSHIPS TEAM MUYRES

As a proud sponsor of Team Muyres men's curling team.

SaskCanola has invested in raising the profile of canola oil across

Canada. The team members have a strong connection to agriculture and are ambassadors of the brand locally, nationally, and globally.

#### **BeGrainSafe**

SaskCanola sponsors the Canadian Agricultural Safety Association's grain safety program. The heart of this program is a mobile unit that demonstrates the dangers associated with grain entrapment. The unit is also used to train first responders for grain entrapment emergencies.

#### **CANADIAN AGRONOMIST**

SaskCanola sponsors CanadianAgronomist.ca, which translates research into agronomic knowledge that agronomists and farmers can use to grow better crops.

#### **SPRAYERS 101**

SaskCanola sponsors sprayers101.com, which provides growers with the knowledge and resources for best practices in the safe, efficient, and effective operation of agricultural sprayers.

#### **EVENTS**

SaskCanola provided sponsorship to support the following events in 2019-20: Agri-Visions conference, Canola Industry Meeting, Canola Innovation Day, Canadian Phytopathological Society annual meeting, Grade School workshops, Plant Science grad student symposium, Sask Young-Ag Entrepreneurs annual conference, Soils & Crops workshop, and Top Crop Summit.

#### **UNDERGRADUATE SCHOLARSHIPS**

SaskCanola supports the growth and future success of the canola industry through undergraduate scholarships at the University of Saskatchewan.

The Dr. Keith Downey Undergraduate Scholarship offers \$2,500 each to four students studying towards their agriculture degrees at the U of S. Recipients of this scholarship in 2019-20 were:

- Emma Hinz of Muenster SK, studying towards a BSA in Animal Bioscience
- John Dodds of Loreburn SK, studying towards a BSA in Agronomy
- Jill Kroeger of Hanley, SK, studying towards a BSA in Agronomy
- Zach Erickson of Hafford SK, studying towards a BSA in Environmental Science

## **PUBLIC AFFAIRS**



**Goal:** Be a voice for canola producers on matters pertaining to research and canola industry development

Committee: Doyle Wiebe (Chair), Katelyn Duncan, Gerry Hertz, Lane Stockbrugger

SaskCanola advocates on behalf of growers at both the provincial and federal levels on issues that impact canola profitability. We are dedicated to developing policy solutions to address the challenges that impact growers, resulting in a prosperous and sustainable agriculture industry. In 2019-20, SaskCanola was actively involved in the following areas:

## BUSINESS RISK MANAGEMENT

There is constant activity on the Business Risk Management file. The federal government indicated that it would be open to changes to AgriStability and we have been in regular contact to try to improve the program. We have also indicated to the provincial government that this is a top priority for Saskatchewan farmers.



#### **BIOFUELS**

The biofuel industry is an important component of the canola industry and an important factor in reducing greenhouse gas emissions. SaskCanola is working with different levels of government, private industry, and its national partners, to encourage the use of canola in the biofuels industry. SaskCanola met with provincial government representatives in November to outline the importance of the moving to 5% inclusion in diesel fuel and to ensure that the feedstocks exceed a carbon performance threshold to guarantee that greenhouse gas emissions are reduced.

#### **CLUBROOT**

Clubroot remains a major priority for SaskCanola. As a pest regulated under the Pest Control Act without any currently registered fungicides, prevention through crop rotation and responsible stewardship of resistant varieties are the tools available to growers for disease management. To better understand the spread of this soil-borne pathogen, SaskCanola again invested in a province-wide sample program - a partnership with the Saskatchewan Association of Rural Municipalities Plant Health Network and the Saskatchewan Ministry of Agriculture. In 2019-20, SaskCanola ramped up promotion of the program's voluntary option, whereby a registered canola grower can submit a soil sample and SaskCanola covers the \$100 cost of the test; This initiative arms growers with knowledge of the risk on their farm and contributes data to defining the location of the disease.

#### **COVID-19 IMPACTS**

Our pattern of activity changed substantially in the spring with the onset of COVID-19. We understood that a crop would still be planted, farm supplies were still needed, and grain had to leave the farm. We participated in calls set up by Agriculture and Agri-Food Canada and Saskatchewan Ministry of Agriculture to identify and resolve issues related to the pandemic lockdowns.

#### THE CANADA GRAIN ACT

The Canada Grain Act, which includes the mandate for the Canadian Grain Commission (CGC). is under review by the federal government. SaskCanola, in collaboration with other agencies, is working to help develop strategies to ensure that the CGC's governance is more representative of and responsive to Canadian farmers, that CGC's inspection requirements are done in a manner which is the most cost effective and efficient, and that the CGC's programs and services remain modern and practical.

## **CANOLA PROMOTION**



Goal: Increase awareness, demand, and value for canola and its products

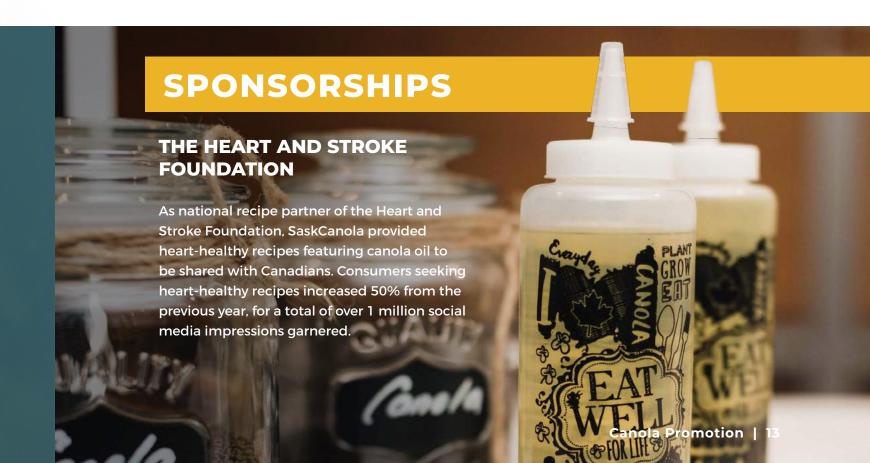
Committee: Charlene Bradley (Chair), Katelyn Duncan, Lane Stockbrugger, Wayne Truman

SaskCanola invests in strategic partnerships with major influencers in the food and health sector to increase the domestic market share of canola and its products. Influencers include provincial and national organizations, as well as individual key opinion leaders, including dietitians, pharmacists, teachers, chefs, and bloggers.

## **PARTNERSHIPS**



The Canola Eat Well program is a partnership of the three prairie provincial canola organizations that collectively funds Canadian canola market development efforts. Connecting farmers and consumers is foundational in building public trust, sharing key messaging, and ultimately shaping the buying decisions of Canadians.



#### **DIABETES CANADA**

SaskCanola sponsors Diabetes Canada to share the importance of incorporating canola oil into a healthy diet, both to consumers and key healthcare leaders through workshops, webinars, and monthly recipes.

#### **DIETITIANS OF CANADA**

SaskCanola's sponsorship of the Dietitians of Canada national conference (held virtually due to COVID-19) provided an opportunity to connect with new key opinion leaders who will share the health and nutritional benefits of canola oil with their consumer networks.

#### **AGRICULTURE IN THE CLASSROOM**

SaskCanola is a superhero sponsor of Agriculture in the Classroom Saskatchewan to connect kids and agriculture through innovative, experiential, curriculum-based programs and resources.

#### **FARM & FOOD CARE**

SaskCanola is a principal member of Farm & Food Care Saskatchewan to provide a coordinated effort and unified voice that connects farm gates to dinner plates.

#### **OTHER INITIATIVES**

SaskCanola provided sponsorship to support the following initiatives in 2019-20: Restaurant Canada National Trade Show, Royal Agricultural Winter Fair Health Professionals Day, Ontario Public Health Food Literacy Project, and Ag in the City.

#### **SASKATCHEWAN FOOD BANKS**

With many summer events cancelled or held virtually due to COVID-19, SaskCanola had some canola oil on hand that needed a new purpose. We decided that the best home for our cases of oil were food banks in some of Saskatchewan's major centres, including Regina, Saskatoon, Prince Albert, Moose Jaw, and Swift Current.

This donation of oil is one way that our Commission can give back to the communities that Saskatchewan growers call home.



Saskatoon Food Bank staff receive SaskCanola's oil donation from director Doyle Wiebe (pictured far right)

## NATIONAL CANOLA **ORGANIZATIONS**



CCC director on behalf of SaskCanola: **Charlene Bradley** 

#### **Financial Commitment:**

\$1.3 million in core funding The three prairie provincial canola associations (AB, SK, and MB) provide CCC with 50% core funding. The breakdown of that 50% is based on a calculation of the revenue from the three provinces.

CCC represents the whole canola value chain with 15 board members representing canola growers, processors, life science companies, and exporters.

#### 66

The Canola Council brings all links of the Canadian canola industry together to address shared challenges and collaborate on solutions. I am proud to represent the interests of Saskatchewan canola farmers on the CCC board in working with the entire value chain to advance the growth and profitability of the canola industry.

Charlene Bradley Charlene Bradley, CCC Chair

For more information, visit canolacouncil.org



CCGA directors on behalf of SaskCanola: Bernie McClean, Katelyn Duncan, Gerry Hertz

\_\_\_\_

**Financial Commitment:** \$1,000 membership fee

CCGA is a farmer-led organization with 10 board members representing five provincial canola associations (BC, AB, SK, MB, and ON).

•••••



The Canadian Canola Growers Association works to influence national and international issues, programs and policies aimed to enhance the success of Canadian farmers. My role on the CCGA board is to share a farm level perspective in regards to policy development, lobbying efforts, and the cash advance program, that will help Saskatchewan canola farmers stay sustainable and profitable.

Bernie McClean Bernie McClean, CCGA President

For more information, visit ccga.ca





**Financial Statements** July 31, 2020

#### **Independent Auditors' Report**

#### **Max Lingard**

B. Comm., MPAcc., CPA, CA max.l@lingarddreger.ca

#### **Brenden Dreger**

CPA

brenden.d@lingarddreger.ca

#### **Larry Safinuk**

B. Comm., CPA, CA larry.s@lingarddreger.ca

## **Qualified Opinion**

We have audited the financial statements of Saskatchewan Canola Development Commission, which comprise the statement of financial position as at July 31, 2020, and the statements of operations, changes in net assets, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

To the Board of Directors of Saskatchewan Canola Development Commission

In our opinion, except for the possible effects of the matter described in the basis for qualified opinion paragraph, these financial statements present fairly, in all material respects, the financial position of Saskatchewan Canola Development Commission as at July 31, 2020, and its financial performance and its cash flows for the year then ended in accordance with accounting standards for not-for-profit organizations.

#### **Basis for Qualified Opinion**

The commission collects a levy from Saskatchewan producers through buyers of canola, the completeness of which is not susceptible of satisfactory audit verification. It was not practical for us to verify whether all buyers of canola produced in Saskatchewan have collected and remitted the required levy to the commission. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the commission. Therefore, we were not able to determine whether any adjustments might be necessary to revenue, excess of revenues over expenses and cash flows from operations for year ended July 31, 2020, current assets as at July 31, 2020 and July 31, 2019, and net assets at both the beginning and end of the July 31, 2020 and July 31, 2019 years. The audit opinion on the financial statements for the year ended July 31, 2019 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of Saskatchewan Canola Development Commission in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance to these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

650 Regency Centre 333 - 25th St E | Saskatoon, SK | S7K 0L4



16 | Financials Financials | 17



B. Comm., MPAcc., CPA, CA

brenden.d@lingarddreger.ca

max.l@lingarddreger.ca

**Max Lingard** 

**Brenden Dreger** 

**Larry Safinuk** 

B. Comm., CPA, CA

larry.s@lingarddreger.ca

650 Regency Centre 333 - 25th St E | Saskatoon, SK | S7K 0L4

CPA

#### **Independent Auditor's Report (continued)**

In preparing financial statements, management is responsible for assessing Saskatchewan Canola Development Commission's ability to continue as a going concern, disclosing, as applicable, matters related to the going concern and using the going concern basis of accounting unless management either intends to liquidate Saskatchewan Canola Development Commission or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

#### **Auditors' Responsibilities for the Audit of Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatements of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Saskatchewan Canola Development Commission's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



B. Comm., MPAcc., CPA, CA max.l@lingarddreger.ca

#### Brenden Dreger

CPA

Max Lingard

brenden.d@lingarddreger.ca

#### **Larry Safinuk**

B. Comm., CPA, CA
larry.s@lingarddreger.ca

#### **Independent Auditor's Report (continued)**

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Saskatchewan Canola Development Commission's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause Saskatchewan Canola Development Commission to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may be reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Saskatoon, Saskatchewan October 29, 2020

650 Regency Centre 333 - 25th St E | Saskatoon, SK | S7K 0L4

**Chartered Professional Accountants** 

Lingard + Druger

306 244 0808 | lingarddreger.ca



2020	2019
Assets	
Current assets	
	,855
Short-term investments (note 5) 4,750,410 1,933	
	,514
	,334
Current portion of loans receivable (note 4) 20,000 6	5,882
6,199,658 2,900	,912
Loans receivable (note 4) - 37	,078
Investments (note 5) 2,185,909 3,560	,601
Capital assets (note 6)         70,206         106	5,626
8,455,773 6,605	,217
Liabilities	
Current liabilities	
Accounts payable and accrued liabilities (note 7) 961,776 717	,255
Deferred contributions (note 8) 249,750	
1,211,526 717 Net Assets	,255
Net Assets	
Invested in capital assets 70,206 106	,626
Internally restricted (note 9) 2,100,000 2,100	,000
Unrestricted 5,074,041 3,681	,336
7,244,247 5,887	,962
8,455,773 6,605	,217

Commitments (note 10)

See accompanying notes to the financial statements

**Approved by the Board of Directors** 

Wayne Duman Director Ably Director

#### Saskatchewan Canola Development Commission

Statement of Changes in Net Assets

For the year ended July 31, 2020

				2020	2019
	Invested in capital assets	Internally restricted	Unrestricted	Total	Total
	\$	\$	\$		\$
Balance – Beginning of year	106,626	2,100,000	3,681,336	5,887,962	6,245,850
Increase to internally restricted reserves (note 9) Excess (deficiency) of revenue over expenses for	-	-	-	-	-
the year (see note below)	(48,187)	-	1,404,472	1,356,285	(357,888)
Purchase of equipment	11,767		(11,767)		
Balance – End of year	70,206	2,100,000	5,074,041	7,244,247	5,887,962

Note: Consists of:

Depreciation

48,187

See accompanying notes to the financial statements

Statement of Operations

For the year ended July 31, 2020

	<b>Budget</b> <b>2020</b> \$ (note 11)	Actual 2020 \$	Actual 2019 \$
Revenue Producer levy (note 12)	(Hote 11)		
Levy	7,500,000	8,419,274	7,557,643
Refunds	(525,000)	(790,057)	(569,320)
Net	(323,000)	(790,037)	(303,320)
INCL	6,975,000	7,629,217	6,988,323
Investment income	132,800	146,365	163,690
Project contributions	300,000	514,684	125,284
	7,407,800	8,290,266	7,277,297
Expenses			
Research and development (note 13)	3,437,551	3,074,131	3,413,433
Canola Council of Canada (note 14)	1,542,393	1,597,100	1,543,019
Market development	380,000	197,978	397,669
Communications	611,100	442,955	744,301
Policy	292,000	153,688	33,824
Governance	219,500	193,123	206,634
Salaries and benefits	820,285	860,644	743,551
General and administration	407,300	366,175	499,991
Depreciation	50,000	48,187	52,763
	7,760,129	6,933,981	7,635,185
Excess (deficiency) of revenue over expenses for the year	(352,329)	1,356,285	(357,888)

See accompanying notes to the financial statements.

## Saskatchewan Canola Development Commission

Statement of Cash Flows

For the year ended July 31, 2020

	2020 \$	2019 \$
Cash provided by (used in)		
Operating activities		
Receipts from producers	8,103,161	7,517,139
Receipts of interest and other income	651,524	298,791
Payments of research and development projects, and scholarships	(2,768,101)	(3,409,287)
Payments to board of directors	(202,353)	(191,306)
Payments to producers	(573,729)	(565,320)
Payments to suppliers and employees	(3,586,134)	(3,972,516)
	1,624,368	(322,499)
Investing activities		
Purchase of capital assets	(11,767)	(15,894)
Market value gain	(4,267)	-
Purchase of investments	(4,037,629)	(1,532,198)
Proceeds from disposals of investments	2,579,818	1,956,845
	(1,473,845)	408,753
Increase (decrease) in cash		
	150,523	86,254
Cash – Beginning of year	110,855	24,601
Cash – End of year	261,378	110,855

See accompanying notes to the financial statements

**Notes to Financial Statements** 

#### July 31, 2020

#### 1 Authority

The Saskatchewan Canola Development Commission ("SaskCanola") is a non-profit organization which was established on February 6, 1991, pursuant to The Saskatchewan Canola Development Plan Regulations"), under the authority of The Agri-Food Act, 2004. The mission of SaskCanola is to enhance canola producers' competitiveness and profitability through research, market development and communication programs. The activities of SaskCanola are funded primarily by a levy on Saskatchewan-produced canola, which is collected by buyers at the time of sale.

#### **2** Significant Accounting Policies

The financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CPA Handbook and include the following significant accounting policies:

#### a) Revenue recognition

#### Levy and refunds

Producer levy is recognized when canola is sold. Refunds are recognized based on management's best estimate of expected refunds.

#### **Restricted contributions**

The deferral method of accounting is used for any externally restricted contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred or restrictions met. Unspent amounts are included in deferred contributions. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

#### **Project contributions**

Project contributions are reimbursements of eligible costs incurred by SaskCanola for a research project. Project contributions are recognized as revenue when they are authorized and any eligibility criteria are met.

#### b) Basis of accounting for co-sponsored program interests

SaskCanola uses the equity method of accounting for its interest in the Canola Digest cosponsored program, where SaskCanola is obligated to fund its share of a deficit in any one year or where SaskCanola has a right to a credit for its share of net earnings of the program in any one year.

#### c) Cash and cash equivalents

Cash and cash equivalents consist of balances with banks and short-term investments with maturities of three months or less.

#### Saskatchewan Canola Development Commission

Notes to Financial Statements

#### July 31, 2020

#### 2 Significant Accounting policies (continued)

#### d) Capital assets

Capital assets are carried at cost less accumulated amortization. Amortization is calculated on the straight-line basis in amounts sufficient to amortize the cost of capital assets over their estimated useful lives as follows:

Equipment, furniture and leasehold improvements 3 – 5 years

#### e) Grants, and research and development projects

Expenses are recognized when grants and/or projects are approved and the recipient has met eligibility criteria. Funds advanced to recipients prior to meeting eligibility criteria are recorded as advances.

#### f) Financial instruments

SaskCanola initially measures its financial assets and financial liabilities at fair value. It subsequently measures all its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statements of operations in the period incurred.

Financial assets subsequently measured at amortized cost include cash, accounts receivable and loans receivable. Financial liabilities subsequently measured at amortized cost include accounts payable. The fair value of the cash, accounts receivable, and accounts payable and accrued liabilities approximates their carrying value due to their short-term nature.

#### g) Contributions in-kind

Contributions in-kind are recorded at fair value for goods or services used in the normal course of operations that would otherwise have been purchased.

#### h) Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions are reviewed periodically and, as adjustments become necessary, they are reported in excess of revenues and expenses in the periods in which they become known.

Significant estimates include, but are not limited to the valuation of accounts payable and accrued liabilities and the useful lives of property, plant and equipment.

Notes to Financial Statements

July 31, 2020

#### **3** Accounts receivable

The accounts receivable balance consists of the following:

	2020	2019
Levy receivables	\$ 1,125,437	\$ 809,325
Grants receivable	29,211	-
Other receivables	7,800	35,189
	\$ 1,162,448	\$ 844,514

#### 4 Loans receivable

#### Elevance loan receivable

SaskCanola entered into a research agreement with Elevance Renewable Sciences, Inc. ("Elevance") in 2009. Total funding of \$239,420 was provided to Elevance with the final payment of \$39,420 on June 23, 2011. Per the agreement, 50% of that funding was to be considered a loan. The \$119,710 loan portion of the \$239,420 funding advance was provided on an interest-free basis. Repayment of the loan portion began June 2011 at \$7,981 per year over 15 years. The loan is measured at amortized cost consistent with section 3856 *Financial Instruments* of the CPA handbook using effective interest rate of 2.5%.

During the year Elevance informed SaskCanola that they were ceasing operations effective March 31, 2020. After discussions with Elevance, SaskCanola agreed to a final settlement of \$20,000. As a result, an impairment loss of \$17,233 was recorded in the research and development expense in the current year and the loan receivable was reduced to \$20,000. The final settlement of \$20,000 was received in full on September 14, 2020. The activity in the Elevance loan receivable in the current year is as follows:

	July 31, 2020	July 31, 2019
Balance, beginning of year	43,960	50,675
Payments during year	(7,981)	(7,981)
Effective interest	1,254	1,266
Impairment loss	(17,233)	-
	20,000	43,960
Less: current portion	20,000	6,882
Balance, end of year	-	37,078
		,

#### Saskatchewan Canola Development Commission

Notes to Financial Statements

#### July 31, 2020

#### 5 **Investments**

	Years to		Yield to	Market
	maturity	Market value	maturity	value
Short-term				
Guaranteed investment certificates	1	\$ 3,756,888	1.55 - 2.80%	\$ 1,826,745
Cash and cash equivalents		993,522	-	106,582
		\$ 4,750,410		\$ 1,933,327

2020

165,814

\$ 2,185,909

1-3 \$ 2,020,095 2.03% - 2.86% \$ 2,593,154

2.60%

2019

967,447

\$ 3,560,601

#### **Capital assets**

Bonds and notes

			July 31, 2020	July 31, 2019
	Cost	Accumulated amortization	Net	Net
	\$	\$	\$	\$
Equipment and furniture	237,707	211,845	25,862	29,199
Leasehold improvements	165,508	121,164	44,344	77,427
	403,215	333,009	70,206	106,626

#### 7 Accounts payable and accrued liabilities

Guaranteed investment certificates

The accounts payable and accrued liabilities balance consists of the following:

	2020	2019
Trade payables	\$ 120,847	\$ 92,660
Levy refunds payable	784,328	568,000
Wages payable	56,601	56,595
	\$ 961,776	\$ 717,255

#### B Deferred contributions

Deferred contributions consist of \$249,750 of funding received for the 2020-2021 Canola Performance Trials.

Notes to Financial Statements

July 31, 2020

#### 9 Internally restricted net assets

SaskCanola has internally restricted net assets to maintain operations and meet commitments in the event of crop failure, and to pay any amounts due in the event of disestablishment of SaskCanola. Approval by the Board of Directors is required before any funds can be accessed.

	July 31,	July 31,
	2020	2019
Revenue stabilization reserve	\$	\$
Balance – beginning and end of year	1,200,000	1,200,000
Balance- end of year	1,200,000	1,200,000
Organizational closure reserve		
Balance – beginning and end of year	900,000	900,000
	900,000	900,000
Internally restricted net assets		
	2,100,000	2,100,000

#### 10 Commitments

SaskCanola is committed to funding research and development projects over several years to benefit the canola industry. Amounts committed to these projects in each of the next five years, assuming the terms of the contracts are fulfilled, are as follows:

Year ending July 31:	
2021	\$ 2,116,948
2022	1,161,368
2023	116,078
2024	-
2025 and thereafter	<del>-</del>

Other commitments include commitments for communication, market development expenses, and administration expenses. Amounts committed to these activities in each of the next five years are as follows:

Year ending July 31:	
2021	\$ 228,000
2022	25,000
2023	-
2024	-
2025 and thereafter	-

#### Saskatchewan Canola Development Commission

Notes to Financial Statements

#### July 31, 2020

#### 10 Commitments (continued)

SaskCanola is committed under a lease agreement for its premises at 212 - 111 Research Drive. The agreement expires on August 31, 2021. The required minimum annual lease payments are as follows:

Year ending July 31:	
2021	98,992
2022	8,260

#### 11 Budget

The budget presented is unaudited. The SaskCanola board of directors approved the 2020 fiscal year budget on July 31, 2019.

#### 12 **Producer levy**

Under the Regulations, each buyer of canola is required to remit to SaskCanola a levy deducted from any payments made to producers. Pursuant to board order #22/09, effective March 9, 2010, the levy was set at \$0.75 per tonne. Producers can request a refund for any levy paid from August 1 to July 31 by submitting a refund application by August 31.

#### 13 Research and development projects

		2020	2019
	Budget	Actual	Actual
	\$	\$	\$
New projects	420,000		
Agronomic research		313,023	619,874
Germplasm development		84,220	165,558
Usage research		31,500	42,283
Continuing projects			
Agronomic research	1,889,421	2,136,139	1,649,266
Germplasm development	502,863	180,563	519,014
Usage research	308,267	165,513	267,379
Other research	317,000	163,173	150,059
	3,437,551	3,074,131	3,413,433

**Notes to Financial Statements** 

July 31, 2020

#### 14 Canola Council of Canada core funding

SaskCanola participates in a voluntary industry levy program with the Canola Council of Canada ("CCC"). This levy provides CCC with its core funding and allows them to develop programs that benefit the canola industry. Under this program, SaskCanola pays CCC \$0.14 (2019 - \$0.14) per tonne of net levy collected in the prior year. SaskCanola's current year payment is based on 9,317,764 tonnes (2019 – 9,173,308). In addition to core funding, CCC agronomy service to SaskCanola. The current years payments totalled \$258,415 (2019 - \$255,260).

#### 15 Co-sponsored program

SaskCanola has equal representation with the Alberta Canola Producers Commission, the Manitoba Canola Growers Association and the Canola Council of Canada to publish a magazine entitled Canola Digest. Revenues and expenses are distributed based on each organization's proportionate qualified grower circulation. SaskCanola's qualified grower circulation is on average for the year 47% (2019 - 50%). Upon establishment of the Canola Digest program, the co-sponsors did not contribute any funding or other assets to the program. The current agreement between the co-sponsors expired June 30, 2020.

SaskCanola's interest in the program assets, liabilities, net assets, revenues, expenses, net income, and cash flows are shown below. Net income (loss) is not recorded as a part of communications for 2020 as was the case in 2019. All parties agreed to leave the surplus and carry it forward for the 2021/20 operating year.

	2020 \$	<b>2019</b> \$
Current assets	-	-
Current liabilities	-	-
Net assets	-	-
Revenues	202,584	237,471
Expenses	197,110	216,177
Net income (loss)	5,474	21,294

#### 16 Financial instruments

SaskCanola is exposed to various risks through its financial instruments.

#### Credit Risk and credit concentration

SaskCanola is exposed to credit risk from potential non-payment of accounts receivable. As at July 31, 2020, three customers accounted for 63.97% (2019 - 58.24%) of accounts receivable, representing the Organization's maximum credit risk exposure. The Organization believes that there is no unusual exposure associated with the collection of these receivables. The Organization manages its credit risk by performing regular credit assessments of its customers and provides allowances for potentially uncollectible accounts receivable. Most of the accounts receivable were collected shortly after year-end

#### Saskatchewan Canola Development Commission

Notes to Financial Statements

July 31, 2020

#### 16 Financial instruments (continued)

#### Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. Changes in market interest rates may have an effect on the cash flows associated with some financial assets and liabilities, known as cash flow risk, and on the fair value of other financial assets or liabilities, known as price risk. SaskCanola is exposed to interest rate risk on its investments.

#### 17 Comparative figures

Some of the comparative figures have been reclassified to conform to the current year's presentation.



B. Comm., MPAcc., CPA, CA

brenden.d@lingarddreger.ca

max.l@lingarddreger.ca

**Max Lingard** 

**Brenden Dreger** 

**Larry Safinuk** 

B. Comm., CPA, CA

larry.s@lingarddreger.ca

CPA

#### INDEPENDENT PRACTITIONER'S REASONABLE ASSURANCE REPORT ON **COMPLIANCE**

#### To the Board of Directors of Saskatchewan Canola Development Commission:

We have undertaken a reasonable assurance engagement of Saskatchewan Canola Development Commission's compliance during the period August 1, 2019 to July 31, 2020, with the provisions of the following legislative and related authorities ("the Agreements") pertaining to its financial reporting, safeguarding agency resources, spending, revenue raising, borrowing and investing activities.

- The Agri-Food Act, 2004
- The Saskatchewan Canola Development Plan Regulations
- Commission Orders No.17/09 to 23/10

#### **Management's Responsibility**

Management is responsible for Saskatchewan Canola Development Commission's compliance with the specified requirements of the Agreements. Management is also responsible for such internal control as management determines necessary to enable Saskatchewan Canola Development Commission's compliance with the specified requirements.

#### **Our Responsibility**

650 Regency Centre 333 - 25th St E | Saskatoon, SK | S7K 0L4

Our responsibility is to express a reasonable assurance opinion on Saskatchewan Canola Development Commission's compliance based on the evidence we have obtained. We conducted our reasonable assurance engagement in accordance with the Canadian Standard on Assurance Engagements 3531, Direct Engagements to Report on Compliance. This standard requires that we plan and perform this engagement to obtain reasonable assurance about whether the entity complied with the specified requirements, in all significant respects.

Reasonable assurance is a high level of assurance, but it is not a guarantee that an engagement conducted in accordance with this standard will always detect a significant instance of non-compliance with specified requirements when it exists. Instances of non-compliance can arise from fraud or error and are considered significant if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users of our report. A reasonable assurance compliance reporting engagement involves performing procedures to obtain evidence about the entity's compliance with the specified requirements.

The nature, timing and extent of procedures selected depends on our professional judgement, including an assessment of the risks of significant non-compliance, whether due to fraud or error.

We believe that the evidence we obtained is sufficient and appropriate to provide a basis for our opinion.



#### INDEPENDENT PRACTITIONER'S REASONABLE ASSURANCE REPORT ON **COMPLIANCE**

To the Board of Directors of Saskatchewan Canola Development Commission:

(continued from previous page)

#### Max Lingard

B. Comm., MPAcc., CPA, CA max.l@lingarddreger.ca

#### **Brenden Dreger**

CPA brenden.d@lingarddreger.ca

#### **Larry Safinuk**

B. Comm., CPA, CA larry.s@lingarddreger.ca

#### **Our Independence and Quality Control**

We have complied with the relevant rules of professional conduct/code of ethics applicable to the practice of public accounting and related to assurance engagements, issued by various professional accounting bodies, which are founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentially and professional behaviour.

The firm applies the Canadian Standard on Quality Control 1, Quality Control for Firms that Perform Audits and Reviews of Financial Statements, and Other Assurance Engagements and, accordingly, maintains a comprehensive system of quality control, including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

#### Opinion

650 Regency Centre 333 - 25th St E | Saskatoon, SK | S7K 0L4

In our opinion, Saskatchewan Canola Development Commission has complied with the specified requirements established in the Agreements during the period of August 1, 2019 to July 31, 2020, in all significant respects. We do not provide a legal opinion on Saskatchewan Canola Development Commission 's compliance with the specified requirements.

Saskatoon, Saskatchewan October 29, 2020

**Chartered Professional Accountants** 

Lingard + Druger

306 244 0808 | lingarddreger.ca



306 244 0808 | lingarddreger.ca

32 | | 33



#### **Max Lingard**

B. Comm., MPAcc., CPA, CA max.l@lingarddreger.ca

#### **Brenden Dreger**

CPA

brenden.d@lingarddreger.ca

#### **Larry Safinuk**

34 |

B. Comm., CPA, CA larry.s@lingarddreger.ca

#### **INDEPENDENT AUDITORS' REPORT**

#### To the Board of Directors of Saskatchewan Canola Development Commission:

We have audited SaskCanola's control as of July 31, 2020 to express an opinion as to the effectiveness of its control related to the following objectives:

- (1) To safeguard agency resources. That is, to ensure its assets are not lost or used inappropriately; to ensure it does not inappropriately incur obligations; to establish a financial plan for the purposes of achieving it financial goals; and to monitor and react to its progress towards the objectives established in its financial plan.
- (2) To prepare reliable financial statements.
- (3) To conduct its activities following laws, regulations and policies related to financial reporting, safeguarding agency resources, revenue raising, spending, borrowing and investing.

#### Management's Responsibility

The Organization's management is responsible for maintaining effective control over the objectives stated above.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion based on our audit as to the effectiveness of its control related to the following objectives:

- (1) To safeguard agency resources. That is, to ensure its assets are not lost or used inappropriately; to ensure it does not inappropriately incur obligations; to establish a financial plan for the purposes of achieving it financial goals; and to monitor and react to its progress towards the objectives established in its financial plan.
- (2) To prepare reliable financial statements.
- (3) To conduct its activities following laws, regulations and policies related to financial reporting, safeguarding agency resources, revenue raising, spending, borrowing and investing.

We used the control framework developed by The Chartered Professional Accountants of Canada ("CPA Canada") to make our judgments about the effectiveness of SaskCanola's control. We did not audit certain aspects of control concerning the effectiveness, economy and efficiency of certain management decision-making processes.



#### **INDEPENDENT AUDITORS' REPORT**

#### To the Board of Directors of Saskatchewan Canola Development Commission:

(continued from previous page)

#### Max Lingard

B. Comm., MPAcc., CPA, CA max.l@lingarddreger.ca

#### **Brenden Dreger**

CPA

brenden.d@lingarddreger.ca

#### **Larry Safinuk**

B. Comm., CPA, CA larry.s@lingarddreger.ca The CPA Canada defines controls as comprising those elements of an organization that, taken together, support people in the achievement of the organization's objectives. Control is effective to the extent that it provides reasonable assurance that the organization will achieve its objectives.

We conducted our audit in accordance with the standard for audits of internal control over financial reporting set out in the CPA Canada Handbook - Assurance. This standard requires that we plan and perform the audit to obtain reasonable assurance as to effectiveness of SaskCanola's control related to the objectives stated above. An audit includes obtaining an understanding of the significant risks related to these objectives, the key control elements and control activities to manage these risks and examining, on a test basis, evidence relating to control.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Control can provide only reasonable and not absolute assurance of achieving objectives reliably for the following reasons. There are inherent limitations in control including judgement in decision-making, human error, collusion to circumvent control activities and management overriding control. Cost/benefit decisions are made when designing control in organizations. Because control can be expected to provide only reasonable assurance, and not absolute assurance, the objectives referred to above may become ineffective because of changes in internal and external conditions, or that the degree of compliance with control activities may deteriorate.

#### Opinion

In our opinion, based on the limitations noted above, SaskCanola's control was effective, in all material respects, to meet the objectives stated above as of July 31, 2020 based on the CPA Canada criteria of control framework.

We have also audited, in accordance with Canadian generally accepted auditing standards, the financial statements of SaskCanola, which comprise the statement of financial position as at July 31, 2020, and the statements of operations, change in net assets, cash flows, and a summary of significant accounting policies and other explanatory information. We have issued our report dated October 29, 2020, which is the same date as the date of the report on the effectiveness of internal controls.

Saskatoon, Saskatchewan October 29, 2020

**Chartered Professional Accountants** 

306 244 0808 | lingarddreger.ca

Lingard + Druger



For the year ended July 31, 2020

#### Personal Services (threshold \$2,500 except Board of Directors)

#### **Board of Directors (all amounts included)**

	Per Diem	Expenses	Total
Truman, Wayne	17,710	13,587	31,297
Stockbrugger, Lane	19,298	8,799	28,097
Fournier, Keith	13,700	10,098	23,798
Bradley, Charlene	21,310	2,286	23,596
Duncan, Katelyn	8,235	9,512	17,747
Hertz, Gerry	9,740	5,959	15,699
Wiebe, Doyle	10,063	4,935	14,998
McClean, Bernie	7,800	3,812	11,612
	107,856	58,988	166,844

#### Research and Development (threshold \$5,000)

University of Saskatchewan	315,539
Agriculture & Agri-Food Canada	228,766
Discovery Seed Labs Ltd.	100,800
Haplotech Inc.	86,625
University of Manitoba	78,854
Prairie Agricultural Research Foundation	48,568
Indian Head Agricultural Research Foundation	36,078
Western Grains Research Foundation	21,300
University of Alberta	20,370
Innotech Alberta Ltd.	8,508

#### Extensi

sion (threshold \$5,000)	
Heart and Stroke Assoc.	65,000
Diabetes Canada	60,000
Agriculture in the Classroom (Sask) Inc.	50,908
Farm and Food Care Ontario	34,000
Team Muyers	27,000
South East Research Farm	25,500
Farm and Food Care Saskatchewan	23,500
Irrigation Crop Diversification	18,025
Wheatland Conservation Area Inc.	18,025
Western Applied Research Corporation	17,520
Conservation Learning Centre	14,000
East Central Research Foundation	14,000
North East Agricultural Research Foundation	14,000
Canadian Agricultural Safety Assoc.	10,000
Glacier Farm Media	9,760
Dieticians of Canada	8,638
Ag West Bio	7,868
Down to Earth Ag Research Inc.	7,350
XL Enterprises Ltd.	5,775
Canadian Centre for Food Integrity	5,000

#### Saskatchewan Canola Development Commission

Payee List (continued)

For the year ended July 31, 2020

101 the year ended July 31, 2020	
Extension (threshold \$5,000)	
Crop Sphere	5,000
International Crop Science Congress	5,000
Media and Communication (threshold \$5,000)	
Mercantile Consulting Venture	47,250
Impact Marketing	29,767
Real Agriculture	23,100
JBeck	17,410
Terra Communications	12,463
Big Fish Media	9,794
Quadrant News Media	8,159
Leah Mann Whitespace Communications	5,119
Market Development (threshold \$5,000)	
Canola Council of Canada	3,538,803
Emily Richards	7,037
Manitoba Canola Growers Association	5,939
Supplier Payments (threshold \$20,000)	
Innovation Place	118,212
Agriculture Council for Saskatchewan Inc.	90,745
Chamber of Commerce Group Insurance	35,983
BH Tech	29,182
Other Payments (threshold \$20,000)	

<sup>\*</sup> payees with multiple categories are listed once under the most relevant category

75,460

Saskatchewan Public Employees Pension Plan

36 | Financials Financials | 37

#### **GROWING PRODUCER PROSPERITY**



212-111 Research Drive, Saskatoon, SK S7N 3R2
Phone: 306 975 0262 Email: info@saskcanola.com

saskcanola.com